

## Variable Annuity Product Fees for Pacific Value Select<sup>®</sup>, Pacific Value Edge<sup>®</sup>, and Pacific Value<sup>®</sup>

This communication is not an offer to sell or solicitation to buy variable annuities. For informational use only.

Product Name	Maximum Withdrawal Charges	Mortality & Expense Risk Charge	Administrative Fee	Annual Fee	Variable Subaccount Annual Operating Expense Range (as of the most recent prospectus, adjusted)
Pacific Value Select No longer available as of 5/1/19	Year: 1 2 3 4 5 6 7 8 9+   Charge: 9% 9% 8% 7% 6% 5% 4% 2% 0%	1.45%	0.15%	\$40 (waived if contract value is \$50,000 or greater); \$30 in NY	Gross: 0.28% – 1.86% Net: 0.28% – 1.58% (annually of each portfolio's average daily net assets)
Pacific Value Edge No longer available as of 8/31/09	Year: 1 2 3 4 5 6 7 8 9 10+   Charge: 9% 9% 8% 7% 6% 5% 4% 2% 1% 0%	1.50% (1.55% in NY)	0.25%	None	Gross: 0.28% – 1.86% Net: 0.28% – 1.58% (annually of each portfolio's average daily net assets)
Pacific Value <sup>1</sup> No longer available as of 9/1/11	Year: <u>1 2 3 4 5 6 7 8+</u> Charge: <u>9% 9% 7% 7% 5% 5% 4% 0%</u>	1.25% (1.40% in NY)	0.15% (0.25% in NY)	None	Gross: 0.28% – 1.86% Net: 0.28% – 1.58% (annually of each portfolio's average daily net assets)

<sup>1</sup>Prior to 5/1/2004 the Maximum Withdrawal Charge was 7,7,7,5,5,4,0

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Insurance products can be issued in all states, except New York, by Pacific Life Insurance Company and in all states by Pacific Life & Annuity Company. Product/material availability and features may vary by state.

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Pacific Life refers to Pacific Life Insurance Company and its subsidiary Pacific Life & Annuity Company. Insurance products can be issued in all states, except New York, by Pacific Life Insurance Company and in all states by Pacific Life & Annuity Company. Product/material availability and features may vary by state. Each insurance company is solely responsible for the financial obligations accruing under the products it issues.

Variable insurance products are distributed by **Pacific Select Distributors**, LLC (member FINRA & SIPC), a subsidiary of Pacific Life Insurance Company and an affiliate of Pacific Life & Annuity Company.

The home office for Pacific Life & Annuity Company is located in Phoenix, Arizona. The home office for Pacific Life Insurance Company is located in Omaha, Nebraska.

Contract Form Series: 10-1108, 10-1143, 10-2143, 10-1221OR, ICC11:10-1221 State variations to contract form series may apply.

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